

## Message Text

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ORIGIN EB-08

INFO OCT-01 EUR-12 NEA-10 ISO-00 SSO-00 INRE-00 CAB-02  
CIAE-00 COME-00 DODE-00 DOTE-00 INR-10 NSAE-00  
FAA-00 L-03 MCE-00 TRSE-00 OMB-01 NSCE-00 PM-05  
SS-15 SP-02 H-01 /070 R

DRAFTED BY EB/OA:MHSTYLES:JMR  
APPROVED BY EB/TRA:JRATWOOD  
NEA/IAI - MR. MCBRIDE  
EB/OT/STA - MR. O'HERRON  
-----052894 312156Z /75  
O R 312023Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY TEL AVIV IMMEDIATE  
INFO AMEMBASSY PARIS  
AMEMBASSY ROME

C O N F I D E N T I A L STATE 221895

E.O. 11652: GDS

TAGS: EAIR, IS, US

SUBJECT: CIVAIR: EL AL AIRCRAFT PURCHASE

REFERENCE: TEL AVIV 11099 (NOTAL)

ROME FOR RCAA

1. EMBASSY SHOULD CONTINUE TO DRAW TO ATTENTION OF ISRAELI OFFICIALS THE IMPORTANCE OF DECIDING QUESTION OF AIRCRAFT SELECTION ON BASIS TECHNICAL AND COMMERCIAL CONSIDERATIONS ALONE.
  2. IN MAKING ANY FURTHER REPRESENTATIONS, EMBASSY SHOULD USE CAUTION IN MAKING ANY CONNECTION BETWEEN AIRCRAFT SALES
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AND LANDING RIGHTS WE RECENTLY GRANTED EL AL IN VIEW OF FOLLOWING: US MANUFACTURERS ARE IN COMPETITION WITH AIRBUS FOR AIRCRAFT SALES TO CHINA AIRLINNS (TAIPEI). THERE HAVE BEEN PERSISTENT REPORTS THAT FRENCH HAVE OFFERED CHINA AIRLINES LANDING RIGHTS AT PARIS IF AIRLINE BUYS A-300. USG HAS PROTESTED TO FRENCH THAT SUCH LINKAGE WOULD GO BEYOND ACCEPTABLE RANGE OF COMMERCIAL INDUCEMENTS. (FRENCH HAVE

DENIED LINKAGE.)

3. EMBASSY SHOULD ALSO BE AWARE THAT, FOLLOWING SIGNING OF US-ISRAEL CIVIL AIR PROTOCOL ON AUGUST 16, SENATOR PERCY PLACED IN CONGRESSIONAL RECORD FOR AUGUST 21 STATEMENT LISTING SIX "RESULTS OF THIS LANDMARK AGREEMENT," LAST OF WHICH EXPRESSED AS FOLLOWS: "ISRAEL MAY PURCHASE U.S.-BUILT AIRPLANES: BECAUSE OF THE INCREASED SERVICE TO THE UNITED STATES, EL AL IS NOW CONSIDERING THE PURCHASE OF ADDITIONAL U.S.-MANUFACTURED BOEING 747 JUMBO JETS AND INTERMEDIATE RANGE AIRCRAFT FOR ITS EUROPEAN ROUTES SUCH AS THE LOCKHEED L-1011 OR THE MCDONNELL-DOUGLAS DC-10." COMMENT: DEPARTMENT DOES NOT CONSTRUE PERCY'S REMARKS AS INTENDING TO SUGGEST THERE WAS A LINK BETWEEN RIGHTS AND AIRCRAFT PURCHASES. OBVIOUSLY THIS LANGUAGE CAN BE CONSTRUED AS MEANING ONLY THAT, IN LIGHT OF NEW ROUTES, EL AL WILL NEED NEW AIRCRAFT AND MAY THEREFORE CONSIDER BUYING AIRCRAFT FROM US SUPPLIERS. VANCE

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COMMERCIAL AIRCRAFT, PROCUREMENT  
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**Draft Date:** 31 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** MHSTYLES:JMR  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**TAGS:** EAIR, IS, US, EL AL AIRLINES  
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**Review Markings:**  
Sheryl P. Walter  
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